

2020 TOP 10 PRIORITIES for State Procurement

1



Leading Procurement Strategy Statewide

Strategic leadership, statewide planning policy setting | comprehensive governance and oversight | centralized data gathering and analysis

2



Maximizing Statewide eProcurement Utilization and Functionality

Increased statewide agency utilization | tracking and reporting

3



Responsive Services to Agency Stakeholders

Responsiveness, trust, compliance | high satisfaction levels

4



Analytics for Data-driven Enterprise Decision-Making

Data analytics and tools to drive better procurement decisions statewide

5



Continuous Process Improvement

Value creation, efficiencies | continuous assessment and process improvement | zero waste

6



Talent Management and Succession Planning

Low attrition rates | skilled workforce | succession planning | talent management strategies

7



Effective Contract Administration

Standardized processes | monitoring contract and supplier performance

8



Change Management

Process reform, modernization, new technologies/systems | successful adoption and buy-in

9



Innovative Solution-based Solicitation Methods

Innovative sourcing methods | best-value evaluation criteria and strategies in addition to price

10



Training and Certification Programs for World-Class Procurement Organizations

Best-in-class training and certification programs