



“When I was in school, a career in public procurement was never on my radar as an option, and I wish it were.”
—Jared Ambrosier, Chief Procurement Officer, State of Michigan

What is public procurement?

Public procurement is the process used by government departments or agencies to purchase goods and services from the private sector. In short, procurement buys things the state needs!

What kind of careers can I find in public procurement?

Procurement offers a lot of opportunities for your skill sets. Some careers include:

- **Buying** – be a lead on sourcing suppliers and putting out the requests for proposals (RFPs)
- **Contracting** – draft and negotiate the terms and conditions of a purchasing contract
- **Managing** – guide the purchase from start to finish
- **Analyzing** – provide evaluation of the completed contracts including spend, savings, and more

What are the benefits of working in public procurement?

Public procurement allows you to serve the community you live in while helping the state save money that can be reinvested in other programs.

Additionally, you can work on a variety of projects with different colleagues on a regular basis. You’ll have opportunities to advance your career with training and strong employee benefits.



“The best thing about being in public procurement is the impact that you can make. Instead of trying to drive cost savings to impact the companies’ profitability, you are establishing contracts that impact the residents of the communities you live in.”

—Jared Ambrosier, Chief Procurement Officer, State of Michigan

What is NASPO?

NASPO is a non-profit association dedicated to advancing public procurement through leadership, excellence, and integrity. We help our members achieve success as public procurement leaders through the promotion of best practices, education, professional development, research, and innovative procurement strategies.

Why should I be involved in NASPO as a student?

NASPO can introduce you to the world of public procurement, helping you connect with procurement professionals, and providing you with opportunities to jump-start your career before you even leave school.

Have questions or want to learn more? Contact Brandi Ann Willard at bawillard@naspo.org.



<https://www.naspo.org>