

Reimbursement Deadline is Fast Approaching!

The 2018 Professional Development Fund and Travel Reimbursement submissions are due to NASPO by Friday, December 7th. Submissions can be conveniently submitted via email to PDFunds@naspo.org. Please submit expenses as soon as possible to ensure they are paid. If you have any questions about qualifying purchases, please review the [Professional Development Fund Policy](#) or email [NASPO](#) with any questions!



2019 Regional Chair Election Results

Eastern Region

Chair: Jaime Schorr, Maine
Vice Chair: Peter Korolyk, Delaware

Midwest Region

Chair: Steve Berg, South Dakota
Vice Chair: Tracy Diel, Kansas

Southern Region

Chair: Judson Freeman, Florida
Vice Chair: Mike Howard, Oklahoma

Western Region

Chair: Meghan Holmlund, Montana
Vice Chair: Kelly Mix, Oregon

It's Another Market Research Training Opportunity!

Work with representatives from both ProcurementIQ and GovWin IQ to better understand how the tools NASPO offers can support you in your work as a procurement official.

ProcurementIQ 101, Monday, November 12, 3:00-4:00 pm ET. In this webinar, ProcurementIQ's (formerly IBISWorld) Senior Client Relationship Manager will be covering the basics of how to use the subscription you have access to through your NASPO membership. ProcurementIQ provides access to over 1,000 reports covering categories ranging from facilities management to professional services to IT. Each report includes price forecasts, RFP help, major vendor lists, negotiation questions and much more. They will also explain how you can set up an individual training for your state. A recording of the webinar will be available for those interested but

unable to attend.

[CLICK HERE TO REGISTER](#) for GovWin IQ's State Specific Opportunities Webinar, Tuesday, November 13, 3:00-4:00 pm ET. This webinar will feature examples from the real-world of how you can use this tool in your day-to-day operations. Specifically, we will cover how NASPO members can use opportunities that GovWin IQ offers. This includes: a searchable database of hundreds of thousands of historical and planned state, local and education (SLED) government procurement's and their associated solicitation documents; 1.9 million profiles of companies and their public-sector footprint in SLED; expenditure data; employment data; contract awards; bid tabulations; and purchase order spending data for 100,000 SLED government organizations.

NASPO is pleased to provide state members with complimentary subscriptions to both GovWin IQ and ProcurementIQ as a NASPO member benefit. If you are not currently using these tools and are in need of log-in information, please contact [Kevin Minor](#).

The 2018 NASPO Member Survey has just been released!

NASPO surveys members each year and actively uses responses to improve our programs and delivery of services. All state CPOs (as primary voting members for their state) are asked to rank their states' priorities and horizon issues, in addition to the member feedback questions. The CPO ranking results will help us determine NASPO's yearly Top Ten Priorities and its companion document, the Top Five Horizon Issues. Please check your email for specific instructions and the link to the online survey.

Also, those who complete the survey will have the opportunity to be one of 10 members who will be selected to win a FREE Procurement U course!

Your feedback is important. We encourage you to complete this survey so that NASPO can continue to provide you with the tools and resources you need to continue to enhance the procurement profession. If you did not receive an email regarding this survey, please contact [Stephanie Schlueter](#) or [Elena Moreland](#) for assistance.

Your response to the online survey no later than November 20th would be greatly appreciated.

2018 NASPO State Procurement Law Institute: Building a Supportive Network to Combat the Legal Issues Impacting State Central Procurement

NASPO wrapped up the 2018 programming year with the State Procurement Law Institute, held October 16-18 in San Antonio, Texas. Ninety-six state representatives, from 45 states and the District of Columbia met at the fifth edition of the State Procurement Law Institute to further their knowledge of legal issues impacting state central procurement.

Dean Danielle Conway from the University of Maine School of Law kicked off the first full day of the program, diving into the efforts to professionalize procurement and create strategic initiatives that lead to a more sophisticated procurement and legal

workforce. The program continued with two engaging days of expert- led discussion on important issues such as Improving the RFP Process, Risk Management in Contracting and Legal Issues with Software Licensing and Technology Service Contracts. Attendees were invited to take part in interactive sessions on critical issues through round-table discussions on topics like Emerging Technologies and Supplier Relations. Attendees also gained new insight in understanding how other states handle various issues while building valuable connections with peers. One attendee said "Typical Continuing Legal Education does not focus on our area of law and certainly not from the government's perspective. Additionally, I feel comfortable picking up the phone now and calling another State's legal team to talk around an issue."The State Procurement Law Institute continues to prove to be a high- value event that brings the ability to interact and learn from colleagues to the forefront.



Welcome New NASPO Primary Members!

Tres Lorton
Director of Procurement
State of Texas

Allen Meyer
Chief Operations Officer
State of Iowa

Congratulations New Associate Member

Zachary Christensen
Director of Purchasing and Contracts
Utah State Board of Education

Advancing public procurement through
leadership, excellence and integrity.

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