

TOP TEN PRIORITIES

FOR STATE PROCUREMENT IN 2017

Based on a ranking from state procurement leaders nationally, the Top Ten Priorities for State Procurement sets the agenda for thought leadership and programming for the profession.

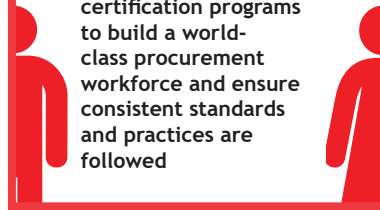
1 STRATEGIC ROLE OF STATE CENTRAL PROCUREMENT

Active participation in creating an enterprise vision for the state; existing centrally-led procurement teams with centralized procurement authority and elevated role in the hierarchy of the executive branch; leveraging statewide spend, agency relations and communications; active engagement in operations, risk management and IT implementation



2 PROCUREMENT WORKFORCE PROFESSIONALIZATION

Promoting best practices for formal training and certification programs to build a world-class procurement workforce and ensure consistent standards and practices are followed



3 E-PROCUREMENT/ ERP SOLUTIONS

Integrated eProcurement/ ERP solutions, greater use of online electronic systems with complete tracking and reporting functionality



4 MEASURING PERFORMANCE

Tracking and measuring performance in critical success areas; key performance metrics; data-driven policy and operational decisions; leveraging data and spend analytics; customer-focused enterprise



5 EFFECTIVE SOURCING STRATEGIES

Promoting strategies to drive efficiencies and achieve savings at the organization level: category management, strategic sourcing, best value evaluation method



6 STAFFING AND TALENT MANAGEMENT STRATEGIES

Promoting solutions for competitive compensation, recruitment, retention, and talent management strategies; succession planning and workforce of the future



7 INFORMATION TECHNOLOGY

Leading IT procurement transformation to address emerging technologies, cloud and XaaS procurements; central IT authority in statewide procurement; early involvement in executing large IT procurements, terms and conditions, cyber security, contracting models



8 CONTRACT MANAGEMENT

Improved contract management process including planning, risk assessment and management, procurement, contract formation, and contract oversight



9 COOPERATIVE PURCHASING

Promoting the use of regional, state, and national cooperative procurement agreements



10 PROCUREMENT REFORM AND STATE-WIDE CENTRALIZATION

Modernizing procurement codes and laws, ethics reform, transparency measures and consolidating the purchasing function, by streamlining operations and moving to state-wide centralization model



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