

2009 NASPO MARKETING MEETING

Chicago, IL

Tuesday, March 24, 2009 Morning One on Ones--ALL Regions

STATE	9:30am	9:45am	10:00am	10:15am	10:30am	10:45am
Alabama--Jaeri Ellis	Pete Fairhurst--NIC	Linda Falch--FedEx	Peter Hudson - managed healthcare associates	Jennifer Nix - nextSource Inc.	Lee Mauney - ErgoGenesis, LLC	Pete Whitacre - Toro
Alabama--Jennifer Loretz	David Armstrong - Canon USA, Inc.	Ismail Mohideen--CGI	Doug Baker--Alamo Industrial	Mike Chambers--HP	Robby Puckett--Palmer Snyder	Steve Levine - Staples Business Advantage
Alaska--Vern Jones	Stephanie Miller - Dell Marketing, L. P.	Tony Joordens --Office Depot	Joanne Bocci - nextSource Inc.	Jay Krause - JBC Holdings	Ernie Rusell----Pitney Bowes	xxxxxxxxxxxxxxxx
Arizona--Jean Clark	Bruce Norden - KONE Inc.	Joe Musacchio - nextSource Inc.	Denise Baumgart - Wright Express	Bart Lemmon--Ricoh	Amos Kazzaz--ZAP	John Voican-ARRAG
Arkansas--Robin Rogers	Lee Mauney - ErgoGenesis, LLC	David Armstrong - Canon USA, Inc.	WALT ATKINS - MEREDITH-WEBB PRINTING	Kendall Turner--Pitney Bowes	Pete Fairhurst--NIC	Doug Baker--Alamo Industrial
California--Peggy Adams	Frank Sands - nextSource Inc.	Ken Cohen - Hughes	Ross Gaisor - SimplexGrinnell	Mitchell Fincher - John Deere	Stephanie Miller - Dell Marketing, L. P.	Jerry Roberts - Muratec America, Inc
Colorado--John Cisneros	Patrick Maher - Grainger Industrial Supply	Chuck Boorman - Dell, Inc.	Jeff Collier - Grainger Industrial Supply	Mark Muckerman--Dun & Bradstreet	Patryk Molczan--nextSource	Paula Wickham--Think Safe
Colorado--John Utterback	Thomas Tanaka--Pitney Bowes	Peter Hudson-Managed Healthcare	Arthur Adams--Pitney Bowe	Linda-Diane Hill--Pitney Bowes	Bob Ladzinski--RAE Systems	John Lynly--KONE Inc.
Colorado--Jeff Wyld	Jason Sajko-INPUT	Linda-Diane Hill--Pitney Bowes	Michael Mostek--Palmer Snyder	Mark Waverek--DHL Global	Nancy Johns--Bob Barker	Pat Maher--Grainger
District of Columbia--David Gragan	Elaine Heath - FedEx	Rick VanCuren--Pitney Bowes	Mark Muckerman--Dun & Bradstreet	Jeff Rosenthal--Advanced Procurement	Tom Jackson--BPSLive	Tom Bostick - Verizon Business
District of Columbia--Jonathan Rifkin			Jason Sajko--INPUT	Amos Kazzaz--ZAP	Jack Sunderlage-CONTENTWATCH	Charles Lee - Petoskey Plastics
Florida--David Bennett	John Lynly - KONE Inc.	Amos Kazzaz--ZAP	Paula Mullineaux - CRAssociates, Inc.	Scott Barron - Staples Contract and Commerical	Blair Mastal - DHL Global Mail	Jay Milner - Ricoh Corporation

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Georgia--Terry Doumkos	Steve Levine - Staples Business Advantage	Jan Hamik - CGI	Bruce Kottom - Ecolab Inc.	Christine Rice-- VisionIT	Jeff Rosenthal—Advanced Proc	Thomas Swartz-- UPS
Georgia--Hugh Farley	xxxxxxxxxxxx	xxxxxxxxxxxx	xxxxxxxxxxxx	xxxxxxxxxxxx	xxxxxxxxxxxx	xxxxxxxxxxxx
Georgia--Timothy Gibney	Bob San Julian—State Industrial	Jason Sajko-- INPUT	Bob Ladzinski—RAE Systems	Robby Puckett—Palmer Snyder	Peter Hudson - managed healthcare associates	Jane Foust—Mystec Medical
Idaho--Bill Burns	Vince Contini--MSC		Gary Lambert - CGI	Matt Johnson—TravelHero	Tim Lynn - Canon USA, Inc.	Linda Falch--FedEx
Idaho--Mark Little	Jack Sunderlage-- CONTENTWATCH	Pete Whitcare - Toro		Denise Baumgart - Wright Express		Walt Adkins – Merideth-Webb
Illinois--Rick Hughes	Michael Barto - Petoskey Plastics	Mark Williamson - Ricoh Corporation	Tim Vincent - Canon USA, Inc.	Michael Elliott - SicomNet, Inc.	Kent Kleiva - Monster.com	James Brush - Hewlett-Packard Company
Illinois #2	Cynthia Mark—ARAG Group	Tom Jackson-- BPSLive	Elaine Heath—Fed Ex	Jack Sunderlage-- CONTENTWATCH	Mark Buckley-- Staples	Angela Gomez-- Citrix
Indiana--Rob Wynkoop	Mark Williamson - Ricoh Corporation	Michael Barto - Petoskey Plastics	Pete Fairhurst—NIC	Paul Mullen - Staples	Cathy Rittenhouse - Grant Writing USA - Grant Management USA	Cynthia Mark—ARAG Group
Iowa--Kenneth Paulsen	Tim Vincent - Canon USA, Inc.	Scott Barron - Staples Contract and Commercial	Michael Barto - Petoskey Plastics	Mark Williamson - Ricoh Corporation	Tim Goodwin - SicomNet	William Greene - D&B
Kansas--Chris Howe	Lori Toth - Ricoh Corporation	Mark Muckerman - Dun & Bradstreet	James Brush - Hewlett-Packard Company	Bruce Norden - KONE Inc.	Ken Marks - Grainger Industrial Supply	Paul Campbell - UnitedHealthcare
Maryland--Michael Haifley	Steve Perlstein - Mohawk Lifts	Thomas Swartz - UPS Freight	Tom Bostick - Verizon Business	Paul McEneaney - SicomNet, Inc.	Dave Adams - National Joint Powers Alliance	Jay Krause - JBC Holdings
Massachusetts--Ellen Phillips	Jerry Roberts-- Muratec	Thomas Swartz-- UPS	Tim von Hoff-- MICTA	Maria Kaperonis-- Canon USA	Mohan Tavorath—Walz Certified	Robby Puckett—Palmer Snyder
Michigan--Anthony DesChenes	Blair Mastal—DHL Global	David Swanstrom—Office Depot	Al Wagner - Fastenal	Gil - ADT	Paula Mullineaux-- CRAssociates	Nancy Johns—Bob Barker

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Michigan--Elise Lancaster	Haakon Midness - Claro	William Greene - D&B	Natasha D'Sa—EyeMed Vision Care	Elaine Heath--FedEx	Stephone Mack-UPS	Mitch Cahn--Ethix
Michigan--Greg Fairmouth	Charles Campbell—Walz	Amy McIlvaine--SciQuest	Justin Talbot-Stern—B2GNow	Jason Sajko--INPUT	Thomas Tanaka—Pitney Bowes	
Minnesota--Justin Kaufman	Angela Gomez - Citrix Systems, Inc.	Chip Lee—Petoskey Plastics	Kevin Fitzgerald - Fastenal	Jeff Collier - Grainger Industrial Supply	James Brush - Hewlett-Packard Company	Mark Williams - State Chemical
Minnesota--Brenda Willard	Trent O'Connell - Comdata	Art Adams - Pitney Bowes Inc.	Bruce Norden—KONE Inc.	Thomas Tanaka - Pitney Bowes	Tony Joordens—Office Depot	Aaron Stegeman—John Deere Co
Missouri--Jim Miluski	Linda Falch - FedEx	Ken Marks - Grainger Industrial Supply	Lori Toth - Ricoh Corporation	Gerard Ladzinski - RAE Systems	Maria Kaperonis--Canon USA	Paul McEneaney--SiCommNet
Mississippi--Milo Crabtree	Richard williford—John Deere	Robby Puckett—Palmer Snyder	Brian Truman - Comdata	Melissa Harris - Fastenal	Jan Hamik - CGI	Tom James--ValueOptions
Mississippi--Gina Davis	Paul McEneaney--SicommNet	Denise Baumgart—Wright Express	Linda Falch--FedEx	Jane Foust—Mystec Medical	Steven Levine - Staples	
Montana--Marvin Eicholtz		Thomas Tanaka—Pitney Bowes	Linda-Diane Hill—Pitney Bowes	Linda Falch--FedEx	Bart Lemmon--RicoH	David Yarkin—GovSource
NASPO/WSCA Cooperative Info	Jack Howell - BidBridge, LLC	Luke Spikes - Spikes Cavell & Co	Chris Watanabe - Commercial Data Systems, Inc.	John Lynly - KONE Inc.	Angela Gomez - Citrix Systems, Inc.	Virginia Sanders - ErgoGenesis, LLC
Nebraska--Suzanne Siemer		Cynthia Mark—ARAG Group		Trent O'Connell - Comdata	Jon Tellier--JetCo	Gerard Ladzinski - RAE Systems
Nebraska--Robert Thompson	Tim Goodwin—Sicomm Net, Inc.	Larry Waters - Neopost USA			Art Adams - Pitney Bowes Inc.	Bruce Norden—KONE Inc
Nevada--Greg Smith	Pete Whitacre - Toro	Melissa Harris - Fastenal	Tim Lynn - Canon USA, Inc.	Ken Cohen—Hughes Network Systems	John Lynly—KONE Inc.	Jack Sunderlage--CONTENTWATCH

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Nevada--Kimberlee Tarter		Elaine Heath--FedEx		Michael Mostek—Palmer Snyder	Thomas James--ValueOptions	Chip Lee—Petoskey Plastics
New Mexico--Natalie Jimenez	Walt Atkins—Meredith-Webb		Charles Campbell--Walz		Mark Muckerman—Dun & Bradstreet	Matt Johnson--TravelHero
New Mexico--Michael Vinyard	Debra Lee - Hewlett Packard Company	Mark Waverek - DHL Global Mail	Virginia Rodriguez - Pitney Bowes			Chuck Boorman - Dell, Inc.
New York--Don Greene	Luke Spikes - Spikes Cavell & Co	Nancy Johns—Bob Barker	Ken Cohen—Hughes Network Sytems	David Swanstrom—Office Depot	Frank Sands--nextSource	Blair Mastill--DHL
New York--Monica Wilkes	Dave Adams - National Joint Powers Alliance	Aimee Blatz--Thomson Reuters West	Mark Williams—State Chemical	Larry Areguin--VisionIT	Paula Wickham—Think Safe	Tim von Hoff--MiCTA
North Dakota--Dillys Bach	Arthur Adams—Pitney Bowes	Aaron Stegeman—John Deere	Scott Barron-Staples		Brian Truman—Comdata Corp	Michael Barto—Petoskey Plastics
North Dakota--Angie Scherbenske		Debra Lee - Hewlett Packard Company				Patryk Molczan—nextSource, Inc.
Ohio--Mark Hutchinson	Kevin Fitzgerald - Fastenal	Larry Smith - BidBridge	Mike Blackburn--Eaton	Bob San Julian—State Industrial	Lori Toth - Ricoh Corporation	Ken Cohen--Hughes
Ohio--Maureen McGuire	Tom Jackson--BPSLive	Jack Sunderlage--CONTENTWATCH	Mitch Cahn—Ethix Ventures	Charles Lee - Petoskey Plastics	Brian Bruan—Comdata Corp	Chris Watanabbe—Commercial Data Systems
Oklahoma--Irene Bowman	Gary Shoemaker - EMC		Virginia Sanders - ErgoGenesis, LLC	Nancy Johns-Bob Barker	Ken Cohen - Hughes	Blair Mastal - DHL Global Mail
Oklahoma--Florian Giza			Jan Hamik - CGI	Patrick Maher - Grainger Industrial Supply	Bruce Norden—KONE Inc.	
Oregon--Dianne Lancaster	Tim Lynn - Canon USA, Inc.	Mark Buckley--Staples	Pamela Kunhart--EMC	John Vorcam--ARAG	Bill O'Connor - Staples	Chris Backs - Hewlett-Packard Company

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Pennsylvania--Roxana Dietz	Paul DeMaine--John Deere	WALT ATKINS - MEREDITH-WEBB PRINTING	Chip Lee--Petowskey Plastics	Joanne Bocci - nextSource Inc.	Tim von Hoff--MiCTA	Tom Staves - SimplexGrinnell
Pennsylvania--Jeff Mandel	Bruce Norden - KONE Inc.	Mohan Tavorath--Walz	Jerry Flynn - Canon USA, Inc.	Michael Zambas--Electronic Risks	Mitch Cahn--Ethix Ventures	Ken Beaton--Pitney Bowes
South Carolina--Norma Hall			David Ballard - Qwest Communications	Tom James-ValueOptions		Lesley Braun - Dell Marketing LP
South Carolina--Voight Shealy	Dave Swanstrom--Office Depot	Charles Campbell--Walz Certified		Peter Beal--Pitney Bowes	Elaine Heath--FedEx	Jerry Flynn - Canon USA, Inc.
South Dakota--Jeff Holden	Denise Baumgart--Wright Express	Pamela Kunhart--EMC	Renee Barber - SimplexGrinnell	Chuck Boorman - Dell, Inc.	Patrick Maher - Grainger Industrial Supply	Brian Truman--Comdata
Tennessee--Stephen Reksten	Mike Fellows-Fastenal	Pete Fairhurst - NIC	David Armstrong--Canon USA	Steve Levine - Staples Business Advantage	Charles Lee - Petoskey Plastics	Bruce Kottom - Ecolab Inc.
Tennessee--Shelia Simpson	Scottie Domenico--Pitney Bowes	Larry Arreguin--VisionIT	Tim Goodwin--Sicomm Net, Inc.	Paul Campbell - UnitedHealthcare	Jennifer Nix - nextSource Inc.	Scott Barron - Staples Contract and Commerical
Texas--Mark KasPar	Gerard Ladzinski - RAE Systems	Lee Mauney - ErgoGenesis, LLC	Haakon Midness - The Claro Group	Peter Hudson--united managed healthcare	Michael Blackburn--Eaton	
Texas--Yvette Marietta	David Otenstien--MSC Industrail	Bruce Norden--KONE Inc		Michael Blackburn-Eaton	Cynthia Mark--ARAG Group	
Texas--Dan Contreras	Christine Rice--VisionIT		Jack Sunderlage--CONTENTWATCH	Justin Talbot-Stern--B2G	Paul McEneany-SicommNet, Inc.	
Utah--Paul Mash	Mike Hajek - National Joint Powers Alliance	Jennifer Caughman -Staples	Stephphone Mack - UPS		Patryck Molczan--nextSOURCE	Denise Baumgart-Wright Express
Utah - Terri O'Toole	Ken Cohen - Hughes	Michael Heneman--MSC	Amos Kazzaz - ZAP	Walt Atkins--Meredith	Elaine Heath--FedEx	Tim Lynn--Canon
Vermont--Deb Damore	Jeff Rosenthal - Advanced Procurement Sales Inc	Mark Williams --State Industrial	Aimee Blatz--Thomson Reuters West	Mitch Cahn--Ethix Ventures	Jerry Flynn - Canon USA, Inc.	Gray Sigler - Sprint Nextel

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Virginia--Andy Repak	Thomas Swartz-- UPS	Mark Waverek-- DHL	Kevin Fitzgerald-- Fastenal	Mark Williams—State Industrial	Ryan Wheeler - Terradon Communications Group (TCG)	Donnalee Papenfuss - Fastenal
Virginia--Linwood Spindle	Bud Hosey—Pitney Bowes				Michael Barto—Petoskey Plastics	Mark Muckerman – Dun & Bradstreet
West Virginia--Robert Ferguson	Paul Mullen - Staples		Ryan Wheeler - Terradon Communications Group (TCG)		Linda Falch - FedEx	Peter Hudson – Managed Healthcare
West Virginia—Shelly Murray	Lesley Braun - Dell Marketing LP		Bob San Julian— State Industrial			Jeff Rosenthal—Advanc ed Procurement
Wisconsin--Helen McCain	Aaron Stegeman—John Deere	Christina Rice-- VisionIT	Frank Sands - nextSource Inc.	Pete Whitacre - Toro	Larry Smith - BidBridge	Mark Williamson-- Ricoh
Wisconsin--Thomas Sanew	Matthew McComb-- JIT	Brian Truman - Comdata	Cynthia Mark—ARAG Group	Michael Barto—Petoskey Plastics	Haakon Midness - The Claro Group	Elaine Heath - FedEx
Wyoming--Mac Landen	Linda-Diane Hill—Pitney Bowes				Jeff Collier - Grainger Industrial Supply	