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Upcoming NASPO Conferences

NASPO 2008 How to Market to State Governments Meeting
Sheraton New Orleans
April 6-8, 2008
New Orleans, LA
Click here for Updates and Information!

NASPO Publications

2007 Survey of State Government Purchasing Practices CD
Now Available!

State & Local Government Purchasing Practices and Principles

A companion piece to the Survey of State Government Purchasing Practices, this publication offers many insights to policies and procedures followed by government purchasers as well as new techniques and methods being implemented

2007 NASPO Supplier Guide
The 2007 Supplier Guide is THE source for the latest information on how to do business with state governments.

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Top Stories

- Mike Smith (IL) Leaves Public Procurement
- New NASPO Appointments
- Join the New NASPO Marketing Committee—Call for Volunteers

Mike Smith (IL) Leaves Public Procurement

Illinois NASPO member Mike Smith left his public purchasing position to take a job with Government Sourcing Solutions effective December 31, 2007.

Mike was an active contributor to the association and had been serving on the Board of Directors as an at-large member, chair of the Emerging Issues Committee as well as the Midwest Region, and had been a regular presenter at recent NASPO conferences. His leadership and commitment to the organization will be sorely missed.

New NASPO Appointments

The departure of Mike Smith left several vacancies in NASPO leadership positions. As a result, Helen McCain (WI) has been appointed to the NASPO Executive Board to finish out the remainder of the vacated term. In addition, Charles Covington has become the Chair of the Emerging Issues Committee, and Ken Paulsen has been named Chair of the Midwestern Region. Brenda Willard (MN) will serve as Vice-Chair in that region.

Marketing Committee—Call for Volunteers

President Jeff Holden has recently formed a new committee to help guide the implementation of the **NASPO Marketing Plan** that was approved at the Annual Conference in Savannah. The NASPO Marketing Committee will be chaired by Voight Shealy from South Carolina and is open to all state, associate, life and honorary members. Ellen Phillips (MA) will serve as Vice-Chair.

The Marketing Committee is responsible for identifying marketing strategies and determining the best way to market NASPO publications, cooperative contracts, the procurement profession, etc.; developing specific tasks to implement the marketing plan; ensuring consistency in NASPO marketing materials and messages; and identifying specific opportunities to distribute NASPO marketing materials to identified target audiences. The committee will also oversee the re-design and enhancement of the NASPO web site.

Please contact Jack Gallt (jgallt@amrms.com) if you are interested in serving on this committee.

Government Procurement News

[Lawmakers look to connect local food with schools, Capitol Bill would route area produce to state cafeteria](#) - State lawmakers considering a bill to make it easier for K-12 schools, state agencies and colleges to buy Washington-grown food should stop by the public cafeteria in the Pritchard Building on the Capitol Campus to see how the food connection can work. ([The Olympian](#))

[2007 EPP Vendor Fair Draws International Attention](#) - The 13th Annual Environmentally Preferred Products Vendor Fair and Conference, held in Worcester, Massachusetts on October 30, registered a record crowd of 1300 attendees and close to 160 exhibitors of innovative, energy and dollar saving environmental products and services. Of particular interest this year was the participation of the North American Green Purchasing Initiative (NAGPI), an international organization aimed at promoting sustainable purchasing across three countries that brought several representatives from Canada and Mexico to the event to hear from Massachusetts' purchasers and businesses on how to green their government operations and procurements. Joining them were state and local government purchasers from 15 other states, including California, Washington State, Oregon, Florida, Illinois, Kentucky, the District of Columbia, Maryland, New York, Vermont and all of New England. (www.mass.gov)

[Roon's Impact Has Been Felt Globally](#) - NASPO life member and Past President Bud Roon was honored by GovPro magazine as its first "Profiles in Procurement", a new feature for the magazine. Along with his many years of experience, he holds the designation of certified public purchasing officer (CPPO) and a doctorate in education from the University of Northern Colorado. Roon served as an assistant professor for Metropolitan State College and as a master instructor for the NIGP. In addition to serving as purchasing director for the State of Colorado and for the City of Fort Lauderdale, Fla., Roon is a past president of the Southeast Florida Chapter of the National Institute of Governmental Purchasing (NIGP). ([GovPro.com](#))

[Purchasing Agent's Warranty Claim Starting to Get Some Attention](#) - NASPO life member Ed Mooney appears a step closer to his goal of amending a Federal Trade Commission rule that would give consumers more protection when a product is defective or breaks. In addition to a promise to repair or replace a product, manufacturers should be required to state when such action will take place, says Mooney, a former bureau chief in the Florida Department of General Services' Division of Purchasing. (www.Tallahassee.com)

[Green Procurement Exposition Conference—Midwest](#) - The Green Procurement Exposition & Conference - Midwest will be held June 4 & 5, 2008 in Chicago, IL at the world-famous Navy Pier. Organizers expect it to be a gathering of the best and brightest in procurement, purchasing, supply, and environmentally preferred products (EPP). Suppliers and vendors from throughout the country will be gathered to display the latest in green products and services available to business and government. (<http://thegreenexposition.com/>)

[California Attacks Staff Shortage by Creating Database of Retirees Willing to Work](#) - California's retired state government employees have a new way to re-enter the work force, one that could make it easier for government offices to fill part-time vacancies left by the baby boomer turnover sweeping through the public sector. A new database, known as Boomerang, allows retirees to list their expertise and interests, while simultaneously letting California state agencies search for promising talent. ([GovTech.com](#))

[Employer Practices Locator a Resource to Problem of Aging Workforce](#) - The Conference Board, a nonprofit, nonpartisan business resource has announced the launch of its new Employer-Practices Locator, a free Web-based database that enables employers to locate examples of specific actions companies have taken to address the challenges presented by the mature workforce. Searchable by key word or company name, the database selects, pulls together and summarizes material from a variety of print and online sources from 1996 to the present. It eliminates the need for searching multiple locations to find promising practices, including case studies developed by The Conference Board. (www.GovTech.com)