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Upcoming NASPO Conferences

WSCA Cooperative Development Conference December 4-7, 2007 San Diego, CA
[Click Here](#) for Information

NASPO 2008 How to Market to State Governments Meeting & Small Business Seminar April 6-8, 2008 New Orleans, LA
Check back for Updates!

Member News

New Interim Deputy Director of the Office of Procurement in California, **Adrian Farley**

New Chief Procurement Officer in the Commonwealth of Pennsylvania, **Jeff Mandel**

NASPO Publications

2007 Survey of State Government Purchasing Practices CD
Now Available!

2007 NASPO Supplier Guide
The 2007 Supplier Guide is THE source for the latest information on how to do business with state governments.

Top Stories

- Record Attendance for NASPO's 60th Anniversary Annual Conference in Savannah, Georgia
- NASPO Election News
- 2007 George Cronin Awards for Procurement Excellence and Giulio Mazzone Award
- In the news: What's going on in federal/state procurement

NASPO Celebrates 60 Years of Excellence

NASPO commemorated its 60th year of service at this year's Annual Conference, held September 24-27, 2007 at the Savannah Hyatt Regency in Savannah, Georgia. In honor of the celebration, registration was waived for all life and honorary members. As a result, the meeting saw record attendance with 114 former and current members, past presidents, speakers, guests and NASPO staff attending.

This year's conference included presentations and panels on Green Purchasing, the Aging of the Procurement Workforce, Cooperative Purchasing, Benchmarking and Performance Measures, the "What's Your Problem" series, and a briefing on MMCAP. The presentations are available on the NASPO website. ([Click here](#)).

NASPO Election News

Vern Jones (AK) became the 2007-2008 President-Elect at this year's meeting in Savannah. Jeff Holden (SD) took over the office of President, and Voight Shealy (SC) is now the current Past-President. Greg Smith (NV) remains Finance Chair.

In addition, elections were held for four Member-At-Large positions on the Board of Directors. Winners this year were Ron Bell (VA), Joe Giddis (AR), David Gragan (DC), and Ellen Phillips (MA). Dianne Lancaster (OR), Jim Miluski (MO), Mike Smith (IL) and Carol Wilson (CT) comprise the rest of the Board.

2007 Awards

The 2007 George Cronin Awards for Procurement Excellence were also presented in Savannah. Minnesota's Spend Analysis System was awarded Gold. Washington, D.C.'s Surplus Property Disposal Program took the Silver award, while Georgia's Procurement Transformation Initiative was the Bronze winner.

Arizona's Wayne Casper received the 2007 Giulio Mazzone Distinguished Service Award at the State Dinner the final night of the conference. David Gragan and Maggie McConnell presented.

State & Local Government
Purchasing Practices and
Principles

A companion piece to the Survey of State Government Purchasing Practices, this publication offers many insights to policies and procedures followed by government purchasers as well as new techniques and methods being implemented

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Federal/State/Local Procurement News

Manufacturer of defective bullet-proof vests will pay \$15 million - Stamford, Conn.-based Hexcel Corp. has agreed to pay the United States government \$15 million to resolve allegations that it violated the False Claims Act by manufacturing and selling defective zylon bulletproof vests to federal, state, local and tribal law enforcement agencies. (GovPro.com)

UPPCC Presents Updated Body of Public Purchasing Knowledge - The Universal Public Purchasing Certification Council (UPPCC) announces the newly updated [Body of Knowledge](#) for its two public purchasing credentials; the Certified Public Purchasing Officer (CPPO) and the Certified Professional Public Buyer (CPPB). The Body

of Knowledge dictates the content for certification examinations beginning with the October 20-25, 2008 testing window. October 2008 marks a significant milestone for the UPPCC as it has also earmarked that date for the rollout of many other program enhancements all designed to bring the organization one step closer to achieving [ISO/IEC 17024 accreditation](#) through the American National Standards Institute (ANSI). (NIGP.org)

SBA claims progress on woman-owned business program - The Small Business Administration on Thursday announced it is circulating a proposal that will pave the way for implementation of a program to help women-owned small businesses win more government contracts. But advocates of the program say they have yet to see any details. Regulatory changes are necessary before the program, mandated by Congress seven years ago to help agencies reach a goal of giving 5 percent of contracting dollars to women-owned small businesses, can take off. (GovExec.com)

Georgia Governor to state agencies: review purchase card use - Gov. Sonny Perdue is ordering top officials at every state agency to review the use of purchasing cards after an audit showed blatant cases of fraud in the \$300 million a year program. Agencies will be required to report to the governor's office any misuse of the credit cards, used by thousands of state employees for work-related purchases. Abuses could result in firings and criminal prosecution, the governor's office said, and supervisors of employees with purchasing cards will also be held accountable. ([Atlanta Journal-Constitution](http://AtlantaJournal-Constitution))

Performance-based contracts found to be risky for industry - A research firm has concluded that performance-based acquisition -- touted by the Bush administration as its preferred contracting model -- may prove too risky and expensive for many potential vendors. The Reston, Va.-based firm INPUT released a [report](#) this week noting that vendors who want to do business with the government may face steeper bid and proposal costs and vague contract requirements as agencies struggle with implementing performance-based acquisitions. (GovExec.com)

Missouri puts bridges on fast-track - In Minnesota, where a major bridge collapsed in August, the governor and legislators are locked in a battle over how to finance the state's backlog of transportation repairs. But Missouri is moving forward with a [novel plan](#) to fix or replace more than 800 of the state's bridges within five years. Missouri's plan has a team of contractors financing the \$400 million to \$600 million in repairs and maintaining the bridges for another quarter century. In turn, the Show-Me State will use a portion of its federal bridge funds to pay back the companies over 25 years. (Stateline.org)

Panel backs bill to boost contract opportunities for veterans - The House Small Business Committee approved a bill on Thursday designed to increase opportunities for veterans to have a larger role in procurement of federal contracts. The measure (H.R. 3867) as passed by 21-4 vote. The passage was bipartisan, with four Republicans voting to adopt the bill. It gives priority to service-disabled veterans in contracting and implements a the Small Business Administration Women's Procurement Program, which House Small Business Chairwoman Lydia Velazquez, D-N.Y., said had taken too much time. (GovExec.com)