



Contact: Nicole Smith  
Telephone: 859-514-9150  
Email: [nsmith@amrms.com](mailto:nsmith@amrms.com)

**FOR IMMEDIATE RELEASE**

**THE PREEMINENT GUIDE TO PUBLIC PROCUREMENT:**

NASPO publishes [State and Local Government Procurement: A Practical Guide](#)

Today's tough economy is forcing states and local governments to find new and creative ways to stretch their budgets, and public procurement has never before been a more vital part of this mission. The **National Association of State Procurement Officials** (NASPO) has just issued the sixth edition of its flagship publication, now called [State and Local Government Procurement: A Practical Guide](#).

Written by nationally recognized professional procurement practitioners, the text focuses on the evolving role of the state and local procurement official and provides a primer on the skills necessary to develop and lead a successful procurement office. It emphasizes developing a strong central purchasing authority and using cooperative procurement as a means to leverage buying power to produce better quality and better prices for each taxpayer dollar.

This invaluable text addresses all of the fundamentals of public purchasing, and offers best practices for responsible and effective procurement. Chapters discuss issues such as:

- The Importance of Competition
- Managing Contracts Optimally
- E-Procurement
- Contracting for Services
- Procurement: Bid Evaluation and Award
- Multi-State Cooperative Purchasing
- Environmental Issues/ Green Purchasing
- Emergency Preparedness
- Construction Procurement/Project Delivery Methods
- Competitive Methods of Selecting Contractors
- Specifications, Designs and Scopes of Work
- Current Trends in State and Local Procurement

As an added bonus, the book also contains the full text of the updated NIGP [Public Procurement Dictionary of Terms](#)!

The book is available via the online store on the NASPO website. Please visit [www.naspo.org](http://www.naspo.org).

*The National Association of State Procurement Officials is a non-profit association dedicated to strengthening the procurement community through education, research, and communication. It is made up of the directors of the central purchasing offices in each of the 50 states, the District of Columbia and the territories of the United States. NASPO is an organization through which the member purchasing officials provide leadership in professional public purchasing, improve the quality of purchasing and procurement, exchange information and cooperate to attain greater efficiency and economy.*