

## **NASPO and WSCA Lab Supply Contract Status Update**

In September, 2009 the NASPO Cooperative Committee (with the support of the WSCA directors) determined that it was in NASPO's best interest to merge the two existing laboratory supply contracts (the WSCA Lab Supply contract led by Idaho and the NASPO Lab Supply contract led by Arkansas). This new NASPO Cooperative Lab Supply Contract was to be led by Idaho.

A Sourcing Team representing 8 states (made up of both procurement and lab managers) developed a new solicitation, within the requirements of Idaho statutes and rules. An industry concept meeting was held in Denver, CO March, 2010 to allow for industry input on how to structure and evaluate the proposed solicitation. Twenty (20) states indicated an Intent to Participate in the resulting contracts with an estimated annual expenditure of \$52,055,562.

On April 19, 2010 a new solicitation was released, responses were closed on June 2, and the evaluation of responses took place on June 8 and 9. An award recommendation was made to the NASPO Cooperative Committee on June 17 and approved.

Idaho has begun the process of awarding, negotiating and signing Master Price Agreements with the two awarded responders: Fisher Scientific and VWR. The new Master Price Agreements are intended to be in place on July 1, 2010.

Since the timeframes are fairly tight, both Idaho and Arkansas are extending their existing lab supply contracts for 60 days – until August 31, 2010 – to allow entities to put new Participating Addenda in place.

Once the new Master Price Agreements are fully executed, NASPO will schedule a webinar to provide information about the new Master Price Agreements for states and other interested parties. Please keep checking the "Coming Soon" portion of the NASPO website for further information

([http://www.naspo.org/content.cfm/id/Current\\_Opportunities](http://www.naspo.org/content.cfm/id/Current_Opportunities)) .

If you have any other questions, please contact the WSCA/NASPO Cooperative Development Team at [wncoopdt@amrms.com](mailto:wncoopdt@amrms.com) .