

**National Association of State Procurement Officials
2010 Annual Conference
August 23 - 26
Capital Hilton ♦ Washington, DC**

CONFERENCE AGENDA

Sunday, August 22

5:00pm - 11:00pm

***NASPO Hospitality Suite/Meet and Greet**
(All conference attendees and guests)

Monday, August 23

8:00am - 4:00pm

Foyer 1

Registration/Information

8:30am - 9:45am

Congressional Room

Networking Breakfast

9:00am - 9:45am

Senate Room

New Member/First Time Attendee Orientation

Presented by Voight Shealy (South Carolina) and Paul Mash (Utah)

10:00am - Noon

Presidential Ballroom

Presentation of Colors by the US Marine Corps Silent Drill Platoon

National Anthem

Performed by Robyn Janelle

Welcome

Dianne Lancaster (Oregon), NASPO President

David Gragan (District of Columbia), NASPO Host State Chair

Neil Albert, City Administrator, District of Columbia

Roll Call of the States

Jack Gallt, NASPO Association Director

Noon - 2:00pm

Federal A Room

Working Lunch/Regional Meetings and Roundtable Discussions

Southern Region:

Lee Johnson (Oklahoma), Chair

Linwood Spindle (Virginia), Vice Chair

Federal B Room

Midwestern Region:

Ken Paulsen (Iowa), Chair

Pan American Room

Eastern Region:

Monica Wilkes (New York), Co-Chair

Deb Damore (Vermont), Co-Chair

Statler Room

Western Region:
Greg Smith (Nevada), Chair
John Utterback (Colorado), Vice Chair

2:15pm - 3:30pm

Presidential Ballroom

Opening Keynote Address

Perspective on State & Local Government Use of Recovery Act Funds
Gene Dodaro, Acting Comptroller General, US Government
Accountability Office

3:45pm - 4:45pm

Concurrent Sessions

Senate Room

Surplus Property (Optional)

Moderated by Jane Benton (Arkansas)
New & innovative ways to move & sell surplus.

Presidential Ballroom

Minnesota Multistate Contracting Alliance for Pharmacy (MMCAP) Briefing (Optional)

Kent Allin (Minnesota); Alan Dahlgren, MMCAP Managing Director; Rose Svitak (Minnesota) and Carolyn O'Donnell (Minnesota)
MMCAP's leadership will describe the program's growth and challenges over the past year and explain plans for expanded services to member states.

5:00pm - 7:00pm

Federal AB Room

President's Reception

(All conference attendees and guests)

7:00pm - 11:00pm

***NASPO Hospitality Suite**

(All conference attendees and guests)

Tuesday, August 24

8:00am - 5:00pm

Foyer 1

NASPO Registration/Information

8:00am - 9:00am

Congressional Room

Networking Breakfast

9:00am - 10:15am

Presidential Ballroom

Cooperative Contracting - Options and Benefits

Moderated by Milo Crabtree (Mississippi)
Panelists: Paul Mash (Utah); Doug Richins, WSCA Cooperative Development Director; Jeff Holden (South Dakota) and Tricia Reed, U.S. General Services Administration
Cooperative purchasing is growing at all levels of government. Panelists will talk about their cooperative contracting experiences and share insight into how to take advantage of these opportunities.

10:15am - 10:30am

Break

10:30am - 11:45am

Presidential Ballroom

Green Purchasing - Workgroup Update

Presented by John Utterback (Colorado) and Christine Warnock (Washington); Judy O'Brien, The Keystone Center; Alicia Culver, Executive Director, Green Purchasing Institute
Session to include updates on the Keystone Green Products Roundtable (GPR) and Responsible Purchasing Network (RPN) partnership.

11:45am - 1:15pm

Congressional Room

Cronin Club Awards Luncheon

Hosted by Ellen Phillips (Massachusetts), NASPO Awards Committee Chair

1:15pm - 1:30pm

Congressional Room

Achievement of Excellence in Procurement Awards

Presented by Ken Paulsen (Iowa)

1:30pm - 2:30pm

Presidential Ballroom

2010 George Cronin Awards for Procurement Excellence Presentations

A presentation and summary of the top innovative state government procurement practice, as recognized by NASPO.

2:30pm - 5:00pm

Networking Time

5:00pm - 10:00pm

Optional - NASPO Night at the Ballpark (Nationals vs. Cubs)

Meet in hotel lobby at 4:45 p.m.

9:00pm - 11:00pm

***NASPO Hospitality Suite**

(All conference attendees and guests)

Wednesday, August 25

8:00am - 9:00am

Congressional Room

Networking Breakfast

9:00am - Noon

Presidential Ballroom

NASPO Annual Business Meeting

Chaired by Dianne Lancaster (Oregon), NASPO President

Noon - 1:45pm

Lunch (on your own)

Noon - 1:45pm

Senate Room

2010 - 2011 NASPO Board of Directors Meeting & Working Lunch

1:45pm - 3:15pm

Presidential Ballroom

States Buying Smarter

Presented by Michael G. Caudell-Feagan, Deputy Director, Pew Center on the States; Ron Bell (Virginia); Kent Allin (Minnesota) and Kelly Loll (Georgia)

The current economic climate has prompted policy makers and procurement specialists across the country to rethink the way they leverage state buying power. The Pew Center on the States will moderate a panel highlighting innovative new practices and lessons learned in recent state government procurement reform efforts. Following an overview of key findings from PCS's recent "States Buying Smarter" issue brief, representatives from Minnesota and Virginia will describe their work to improve purchasing and contracting practices in their states, including overcoming challenges to achieve success. Georgia's cutting-edge "Spend Management Analytics," tool, which enables state leaders to identify opportunities for cost-savings and cost-avoidance—and which provides a road map for other states—also will be featured in this interactive session.

3:15pm - 3:30pm

Afternoon Break

3:30pm - 4:30pm

Higher Education Procurement and the State Regulatory

Presidential Ballroom

Environment

Presented by Dianne Lancaster (Oregon), Ron Bell (Virginia), John Utterback (Colorado) and Tim Gibney (Georgia)

A recent study and report by the National Association of Education Procurement (NAEP) and the American Association of State Colleges and Universities (AASCU) explored institutional practices and the impact of the state regulatory environment on higher education procurement. Many of the recommendations contained in the report suggest that public colleges and universities be exempt from existing state procurement statutes and rules and allowed to procure goods and services independently in the name of greater efficiency and cost savings. NASPO supports the need for streamlining the acquisition process for agencies, institutions and political subdivisions, but has raised concerns over whether or not transparency and accountability of public funds can be adequately maintained with this proposed approach. This session will focus on NASPO's response to the NAEP/AASCU report and provide state members with an opportunity to weigh in on this important public policy issue.

6:00pm - 10:00pm

Reception and Dinner at Sequoia, followed by a Moonlight Monument Tour

Meet in hotel lobby at 5:45 p.m. Buses will depart promptly at 6:00 p.m. (All conference attendees and guests)

9:00pm - 11:00pm

***NASPO Hospitality Suite**

(All conference attendees and guests)

Thursday, August 26

8:00am - 9:00am

Congressional Room

Networking Breakfast

9:00am - 10:00am

Presidential Ballroom

What's Your Solution?

Moderated by Jim Miluski (Missouri)

10:00am - 10:15am

Morning Break

10:15am - 11:30am

Presidential Ballroom

Political Climate and the 2010 Elections

*Moderated by David Yarkin, Government Sourcing Solutions
Panelists: EJ Dionne, Columnist from the Washington Post; Chris Matthews, host of Hardball on MSNBC; Mike Allen, Chief White House Correspondent for Politico and Ed Henry, White House Correspondent from CNN*

This November, thirty seven states are holding elections for governor, with a guarantee that in at least twenty-three states, today's governor will be replaced in January, because of term-limits, retirements or loss in a party primary. With this new crop of governors will come new staff in the governor's office, a new cabinet and, in many cases, a new approach to governing. We have seen in the past that a new governor can have a profound impact on state procurement and with today's political and economic upheaval, 2011 should be no different. Join us as leading journalists give their perspective on the political climate and the upcoming elections.

11:45am - 1:15pm

Congressional Room

Luncheon

1:15pm - 2:30pm

Presidential Ballroom

Emergency Response Procurement

Speaker: Jacob "Jake" Hansen, Chief Procurement Officer and Head of the Contracting Activity for FEMA

Responding to declared disasters puts tremendous stress on state and federal procurement officials. State agencies must have a clear understanding of federal laws and regulations to ensure that emergency response procurement proceeds as smoothly as possible. Coordination between FEMA and state agencies is the key to successful disaster response.

This session will explore the relationship between FEMA and state agencies and the processes involved in emergency response procurement - how FEMA works with state agencies, how (and what) FEMA reimburses, the FEMA reimbursement process, and lessons learned from previous disaster situations.

2:30pm - 2:45pm

Afternoon Break

2:45pm - 4:00pm

Presidential Ballroom

Closing Keynote

Presented by Richard Picciotto, FEMA FDNY Chief and Highest Ranking Firefighter to Survive the World Trade Center Collapse

In a presentation modeled after his best-selling book, Last Man Down, FDNY Chief Richard Picciotto offers a tribute to the lives that were lost that day. His recount is not one of death and destruction, but a celebration of life and its unpredictable nature. Picciotto offers an eyewitness account of the defining historical event of our lives; his story is that of a man, a hero, and a tragic event that inspired a nation.

6:00pm - 7:00pm

Federal B Room

Reception/Pictures

(All conference attendees and guests)

7:00pm - 10:00pm

South American AB Room

State Dinner and Awards Ceremony

(All conference attendees and guests)

10:00pm

NASPO 2010 Annual Conference Adjourns

10:00pm - Midnight

***NASPO Hospitality Suite**

(All conference attendees and guests)

** NASPO Hospitality Suite number will be announced at the conference.*