

# Cooperative Purchasing and Stimulus Funds

Jeff Holden (SD), *NASPO Cooperative  
Purchasing Committee Chair*

Doug Richins, *WSCA Cooperative  
Development Coordinator*



## NASPO Cooperative Purchasing Committee

- Made up of eight representatives from Signatory States, two from each regional work group.
- Allows for non-voting “advisory” group participation.
- Committee Chair and Vice Chair nominated by the signatory states and appointed by the NASPO President

## The Committee's Role

- Meet monthly or at the call of the Chair
- Review written proposals and administrative budgets for proposed NASPO Cooperatives
- Approve final award recommendations to establish NASPO Cooperative contracts

## 2009 Committee Members

Jeff Holden, SD – Chair (West)

Ken Paulsen, IA – Vice Chair (Midwest)

Deb Damore, VT (East)

Lee Johnson, OK (South)

Linwood Spindle, VA (South)

John Utterback, CO (West)

Monica Wilkes, NY (East)

Brenda Willard, MN (Midwest)

## 2009 Cooperative Purchasing Advisory Group (non-voting)

William Pickrum, DE

Walt Bikowitz, FL

Chris Howe, KS

Ellen Phillips, MA

Kimberlee Tarter, NV

Stephen Hunter, OH

Cindy Sager, Associate

Doug Richins, WSCA Cooperative Development Director

Paul Stembler, WSCA/NASPO Cooperative Development Coordinator

Kathryn Offerdahl, WSCA/NASPO Cooperative Development Analyst

# Advantages of Cooperatives

- Combining and leveraging buying power
- Reducing administrative expense
- Great tool to quickly and effectively spend stimulus funds
  - Must make sure they meet reporting requirements

## COOPERATIVE CONTRACTS HELP CENTER

*In-depth information available on all NASPO and WSCA Cooperative contracts in Metro D.*

Tuesday, September 22	1:30 – 4:30 pm
Wednesday, September 23	8:30 – 11:30 am 2:00 – 4:00 pm
Thursday, September 24	12:15 – 3:15 pm

*Stop in and visit at your convenience!*

*Information provided by:*

Paul Stembler, WSCA/NASPO Cooperative Development Coordinator

Kathryn Offerdahl, WSCA/NASPO Cooperative Development Analyst

# Types of Cooperatives

- Internal
- External
- Piggyback
- Third Party Aggregator
- Pure Cooperative

# How to Participate

- Cooperative Memorandum of Agreement (MOA)
  - All 50 states plus the District of Columbia have signed
- Intent to Participate Document
- Participating Addendum
- All documents available on NASPO website:
  - Member Resources
    - Member References
      - ✓ Cooperative Purchasing

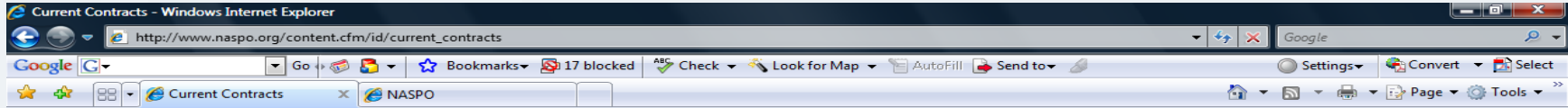
# Terms and Conditions

- Cooperative T&C's
- Lead State's T&C's
- ***Unique*** Participating State T&C's

# Cooperative Sourcing Teams

- Lead State Contract Administrator
- Cross Section of Participating States
- Procurement Experts
- Subject Matter Experts

*Not just an evaluation team – much, much, more*



**NASPO**  
National Association of State Procurement Officials

SITE SEARCH:  **SEARCH**

Home | About NASPO | Events | Awards | Cooperative Purchasing | State Profiles | Resources



### CURRENT CONTRACTS

**WSCA/NASPO PC Contracts Premium Savings Packages - Even More Savings!!!**  
[CLICK HERE TO LEARN MORE](#)



- > Click [here](#) to go to the WSCA homepage
- > Click [here](#) to go to About Cooperative Purchasing
- > Other Cooperatives
  - > [MCPA](#) (Multi-State Corrections Procurement Alliance)
- > [NASPO Cooperative Policies, Procedures and Examples](#) are available from the Members Only section.

Have questions about contracts or how to use contracts? Please contact the WSCA/NASPO Cooperative Development Team at [wncoopdt@amrms.com](mailto:wncoopdt@amrms.com).

Current cooperative purchasing contracts are listed below:

WSCA/NASPO Contracts:

### MEMBER LOGIN

Username:

Password:  **SUBMIT**

> Forget your password?  
[Click here.](#)

### MEMBER RESOURCES

- > Issues
- > Listserv
- > Member References
- > Committees
- > Directory
- > Event Registration
- > Related Sites
- > Regions



### SPOTLIGHT ON CPO



WCSA Current Contracts - Windows Internet Explorer  
http://www.aboutwsca.org/content.cfm/id/wsca\_current\_contracts

Google | Settings | Convert | Select

WCSA Current Contracts | NASPO


WCSA  
Western States Contracting Alliance

Welcome Lee Ann Pope34 | Logout

SITE SEARCH:

WCSA Home | NASPO | FAQ | Cooperative Purchasing | Vendor FAQ | WCSA Members Only

Edit Page | Delete Page



**WCSA CURRENT CONTRACTS**

**WCSA/NASPO PC Premium Savings Packages - Even More Savings!!!**  
[CLICK HERE TO LEARN MORE](#)

---

**Have questions about contracts or how to use contracts? Please contact the WCSA/NASPO Cooperative Development Team at [wncoopdt@amrms.com](mailto:wncoopdt@amrms.com).**

Current cooperative purchasing contracts are listed below:

**WCSA/NASPO Contracts:**


- > Computers 2004-2009 (WCSA/NASPO) - MN

**WCSA Contracts:**


- > Body Armor (WCSA-CO)
- > Breast Pumps (WCSA-WA)
- > Carpet, Carpet Tile and Flooring (WCSA-NV)
- > Copy Services Contract (WCSA-WA)
- > Data Communications Equipment and Associated OEM Maintenance & Training (WCSA-UT)
- > Electronic Monitoring Equipment and GPS Services (WCSA-WA)
- > Fire Suppression Contract (WCSA-NV)

**ADMIN LINKS**

- > Add Page
- > Add News/RSS
- > Edit News/RSS
- > Upload a Document
- > Edit/Delete a Document (Sorted By Date)
- > Edit/Delete a Document (Sorted By Subject)
- > Edit Dropdown Menus
- > Add Contract
- > Add Event
- > Add User
- > Edit User
- > Epostcards
- > Latest Content



**SPOTLIGHT ON CPO**



**CHRISTINE WARNOCK**  
State Purchasing Agent  
Office of State Procurement

Done | Internet | Protected Mode: On | 100% | 5:38 PM

- WSCA/NASPO PC Contract
  - 39 Participating States
    - On 'new' contract, effective Sept. 1, 2009
  - Volume
    - \$2.7 billion for 2008



- WSCA Wireless Contract
  - 46 Participating States
  - Volume
    - \$1.5 billion for 2008

- NASPO HIRE Contract
  - 23 Participating States
  - Volume
    - \$31 million for 2008

## Current Regional Projects

- Retread Tires – Eastern (VT) - awarded
- Solar Panels - Eastern (VT) - solicitation
- Vehicle Rental – WSCA (OR) - awarded
- Auto Parts - WSCA (CA) - solicitation
- Office Supplies – WSCA (OR) - solicitation



## Upcoming Projects

- Small Hand/Power Tools – Southern
  - ✓ Awaiting budget approval
- Fleet/P-cards – Mid-West (survey)
- Bio-based products – Mid-West (surveys)
- Road Sign supplies – Southern (survey)
- Culverts – Eastern (survey)
- Restraints – MCPA
- Pre-packaged Software – WSCA (survey)

Questions?